

Free Seminar: Selling A Home In A LIVING TRUST



You Should **Attend This Free Seminar** If You...

- Are listed as **successor trustee** of someone's trust
- Are a **beneficiary** (heir) to a living trust
- Own a home and have—or don't have—a living trust
- Are a **professional fiduciary**

Saturday, October 18, 2014, 10am*-Noon • UTC Mall, University City

***9:45 am Sign-In**

There's a lot to know when you sell a home or other real estate in California. And even more when it's in a trust of someone who passed away. You'll need to know a variety of laws, procedures, liabilities, pitfalls, myths, mistakes, best practices, tips and "how-to"s.

Come hear Living Trust Attorney and expert **Heidi Klippel** and 30-year Realtor **Gary Kent** explain what you must know when selling a home or other real estate as successor trustee or a fiduciary. *When you attend, you'll discover...*

- Is your home even in your trust? Many aren't! Here's how to know!
- What disclosures are successor trustees exempt & *not* exempt from?
- Common items trustees forget to disclose...& can be sued for!
- Tax form you must file to avoid sending big \$\$\$ to the IRS
- 2 dangerous myths about successor trustees & disclosures
- Perils of adding adult children as co-owners of your home
- \$99 solution to most of your disclosure requirements
- 9 requirements successor trustees must meet
- Shortcut to deal with possessions & "clutter"
- How to find out the best estate sale people
- Easy way to avoid a common \$500 expense
- How to deal with family or tenants in the home
- To fix up or not to fix up the home, that is the question!



GARY KENT
30 YEARS
EXPERIENCE &
4800 HOMES SOLD

- Can you sell/give the home to yourself??
- What if you own a home NOT in a trust?
- How should you price a home for sale?
- Benefits of getting "stepped up basis"
- Joint tenancy vs. tenants in common
- How to keep a low Prop 13 tax base
- What is the "prudent investor rule"?
- Don't make THIS homeselling error
- Do you need a home appraisal?
- 5 smart homeselling tips



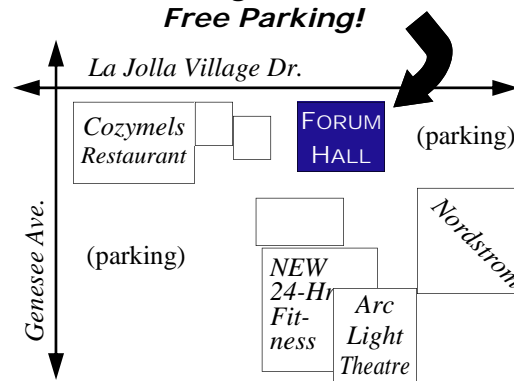
Complimentary Snacks & Drinks
FREE DRAWING Dinner for Two

Tell a Friend! Bring a Friend!

TO REGISTER:
GaryKentSeminars.com
Or Call (858)457-KENT

UTC - University Towne Center Mall
4315 La Jolla Villa Dr, San Diego, 92122

**Over Wells Fargo, near Nordstrom
Free Parking!**



FREE to the Public / Realtors Pay \$495 Attendance Fee!

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