Brand-New Free Homeseller Seminar! **"17 PROFITABLE** HOMESELLING SECRETS **OTHER AGENTS** WON'T TELL YOU!"

Saturday, April 25, 2015, *10-Noon • University City UTC Mall

hy won't other agents tell you these secrets? Some they don't want to take the time or effort to tell you. Others THEY don't even know. And still others they truly just don't want YOU to know!

*9:45 am Sign-In

Discover these 17 key secrets, tips, and techniques to sell faster, get a higher price, attract multiple offers, cut extra costs, avoid costly delays, and prevent last-minute escrow cancellations. You'll Learn ...

- How to create a "Seller's Market" for YOUR home
- 7 Rules To Pricing Your Home so you get top dollar
- How to attract multiple bidders & sell OVER list price
- The completely DIFFERENT way people buy homes today
- An ugly new expense that's blindsiding many homesellers
- This clever & unique marketing idea sets your home apart
- Here's how to tell if an agent is a tough or wimpy negotiator
- The one time you absolutely, positively do NOT want a bidding war
- Stop unethical agents from inflating their price estimate of your home
- Here's how many agents sabotage their sellers, costing \$1,000s
- How to get on homebuyers' all-important "want to see" lists
- My "Top 10 Cheap Fix-Ups" to boost your home value
- Don't say this if you talk with buyers or their agents
- Why selling "As Is" won't work & can even backfire
- Why do you WANT an agent who offends you?
- When to "test the market" for a high price
- Easily find out how high your buyer will go



30 YEARS

5000+ HOMES SOLD

- Sidestep ungualified buyers
- 5 tips to avoid costly lawsuits
- When to use "value range pricing"
- Avoid paying 3 TIMES for <u>one</u> repair
- Profitable do-it-yourself homestaging tips
- Should your home be professionally staged? Reserve Your Seats...

Call (858)457-KENT or Go to GARY KENT GaryKentSeminars.com **EXPERIENCE &**

Free to the Public / Agents Pay \$295 Attendance Fee!



Tell a Friend! Bring a Friend! TO REGISTER: GaryKentSeminars.com Or Call (858)457-KENT

Westfield UTC Mall

4315 La Jolla Villa Dr, San Diego, 92122 Over Wells Fargo, near Nordstrom Free Parkina! La Jolla Village Dr. Forum Cozymels (parking) HALL Restaurant Nordstrom Genesee Ave. (parking) NEW 24-HArc Fit-Light ness Theatre

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