## FREE Seminar for <u>Seniors</u>, Family, Friends

# 7 Secrets Seniors Must Know Before Selling A Home!



## Saturday, October 28, 2017, 1-3pm • Wesley Palms in Pacific Beach

### \*12:45 pm Sign-In

T his free seminar is for you or a loved one. Moving can overwhelm seniors: deciding where to move, dealing with "stuff," moving, preparing the home, getting top dollar, taxes, selling the home, etc.

Fortunately, Gary has helped seniors sell their homes for over 33 years. And he'll share his seven secrets with you simply and clearly, plus answer all your questions. *When you attend, you'll discover...* 

1. Pay ZERO Tax On Your Home Sale + Transfer Your Low Property Taxes To A New Home Most of Gary's clients pay absolutely no capital gains or other tax when selling. Learn if you're eligible to avoid all taxes from your home sale. And many move their low Proposition 13 property taxes to a new home if they buy. Guest speaker is tax expert & enrolled agent Chuck Woodson of Horizon Planning.

#### 2. How To Sell AS IS

GARY KENT

**33 YEARS** 

EXPERIENCE & 5000 Homes Sold

Want to avoid the bother of preparing your home and having repairs/ upgrades done? Here's what you need to know.

- **3. How To Make Small Fixes For BIG Profits** With Gary's "Prep To Sell" program, he suggests profitable fixups, recommends great fair-priced tradespeople, gets bids for you, and schedules the work.
- **4.** How To Find Out What Your Home Will Sell For Avoid the common error of asking the wrong price for the wrong reasons. Correct pricing is key to getting the highest price in less time.
- **5. How To Get Top Dollar For Your Home** Learn the simple strategies that help you get the highest price possible when you sell.
  - **6. What To Do With All Your Stuff** What to keep, sell, donate, throw away? Gary can help!
    - **7. Get Help Organizing Your Move** Learn about reasonably priced professionals who specialize in coordinating senior moves.



While there will be information available about Wesley Palms, this seminar is not about moving to the Wesley Palms community. Tell a Friend! Bring a Friend! **TO REGISTER:** GaryKentSeminars.com Or Call (858)457-KENT

In the main auditorium at...



Not intended to be a real estate solicitation if your home is listed with a broker. Keller Williams La Jolla Lic# 862878 © 1999-2017 Gary Kent 7-25-17